



**CHINA TOWER**  
**中国铁塔**

# 2026 Interim Results

11 August 2026



# Management

**Mr. Zhang Zhiyong**

Executive Director and Chairman

**Mr. Chen Li**

Executive Director and General Manager

**Mr. Yin Wenkai**

Executive Director

**Mr. Hu Shaofeng**

Chief Accountant

# Content

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**Overall  
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02

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**Financial  
Performance**



01

# Overall Performance

Zhang Zhiyong

Executive Director and Chairman



01

**Operational performance remained robust, with net profit increasing 30.1% year-on-year**

02

**Synergistic development continued to deepen, with revenue contribution from the Two Wings business increasing to 16.3%**

03

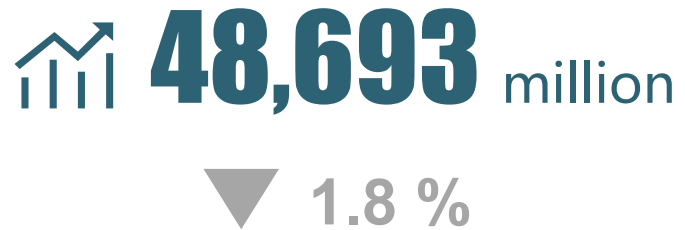
**Innovation drove quality and efficiency improvements, with remarkable progress in the commercialization of technological achievements**

04

**Commitment to shareholder returns, with interim dividend increasing 44.3% year-on-year**

# Stable Operational Performance

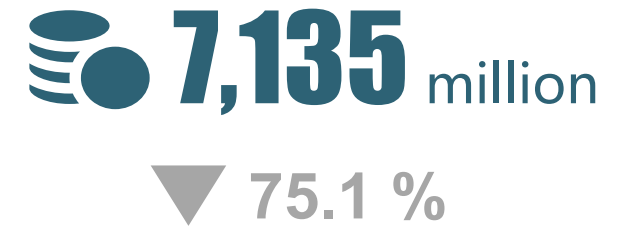
## Operating Revenue



## Profit Attributable to Owners of the Company



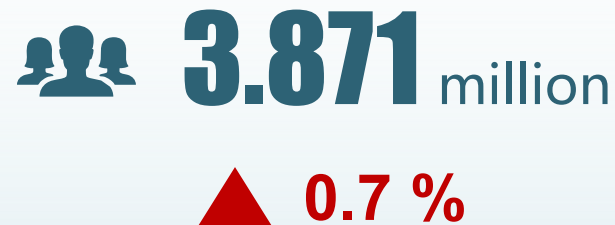
## Operating Cash Flow



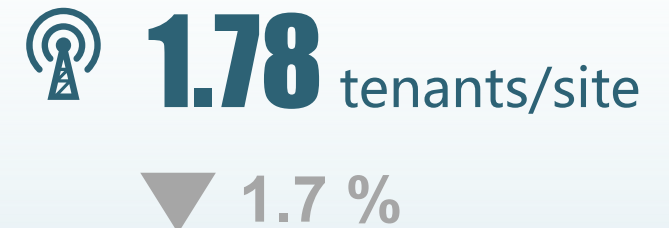
## Number of Sites



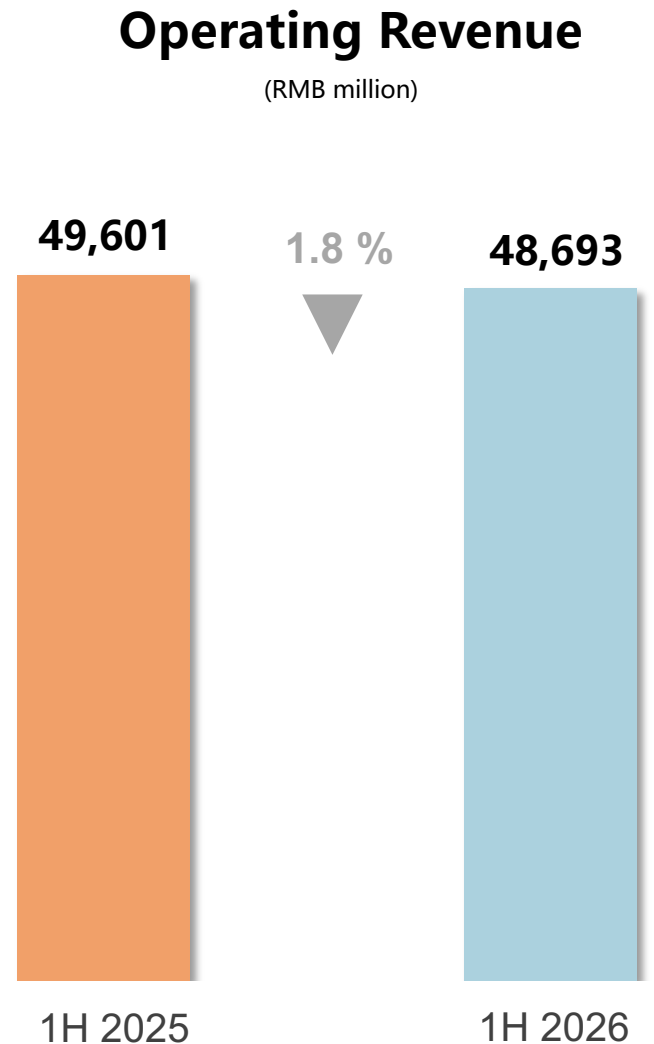
## Number of Tenants



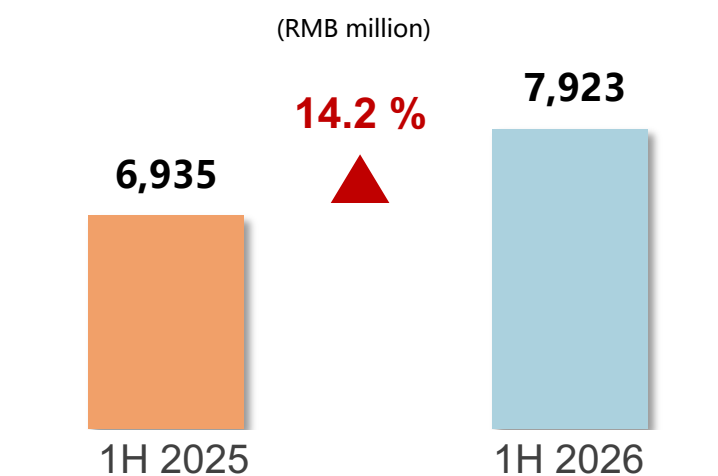
## Tower Tenancy Ratio



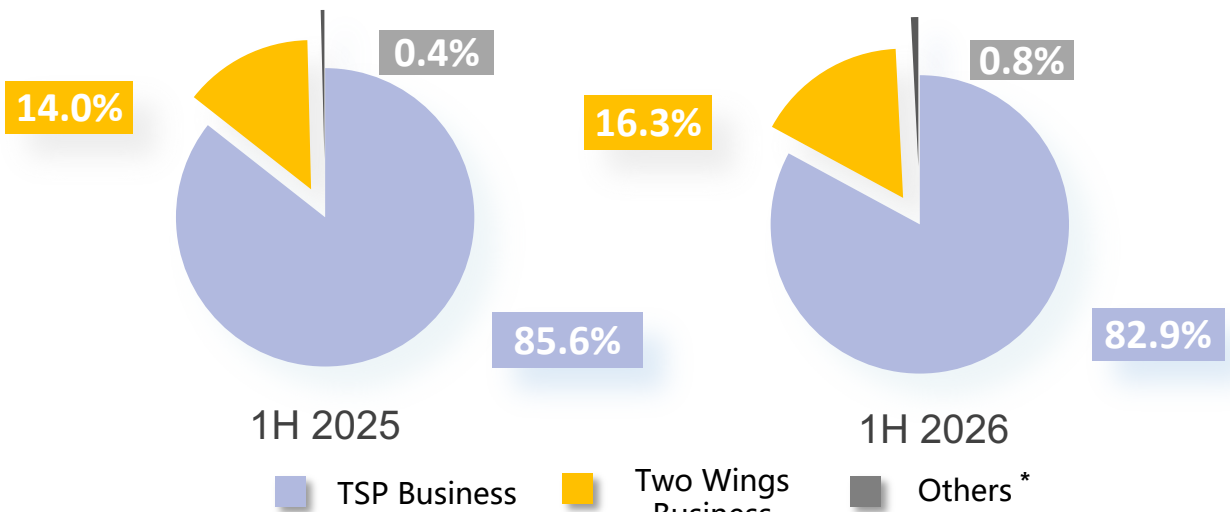
# Continued to Deepen "One Core and Two Wings" Strategy



## Two Wings Business Revenue



## Revenue Structure

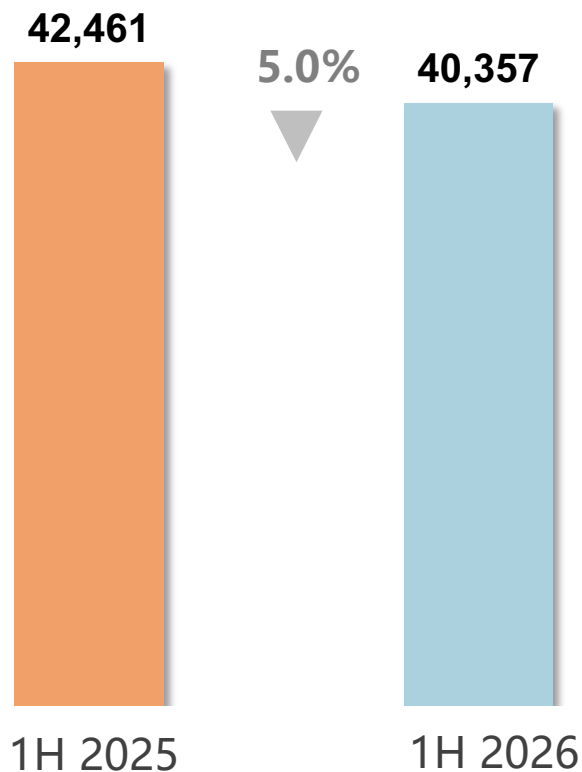


Note: Other income mainly refers to revenue from providing agent construction for transmission facilities and other services to customers

# TSP Business Maintained Steady development

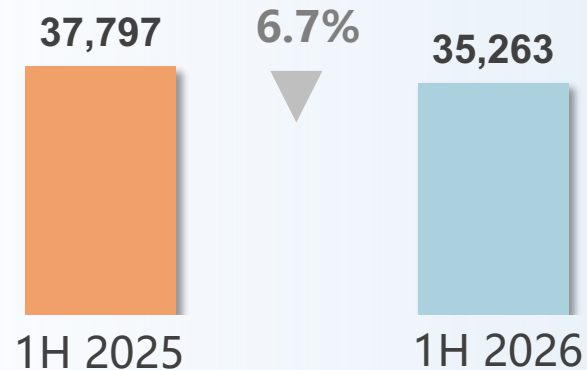
## Revenue from TSP Business

(RMB million)



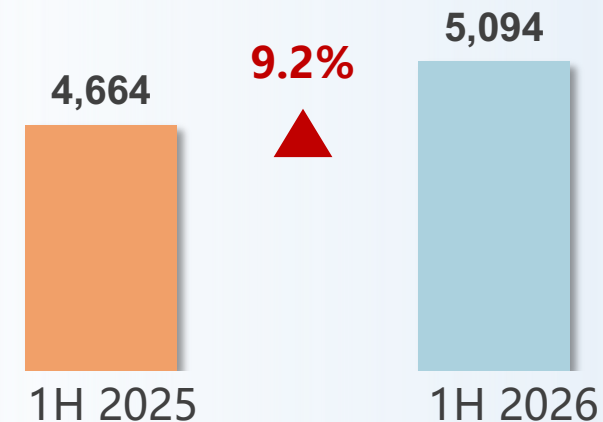
## Revenue from Tower Business

(RMB million)



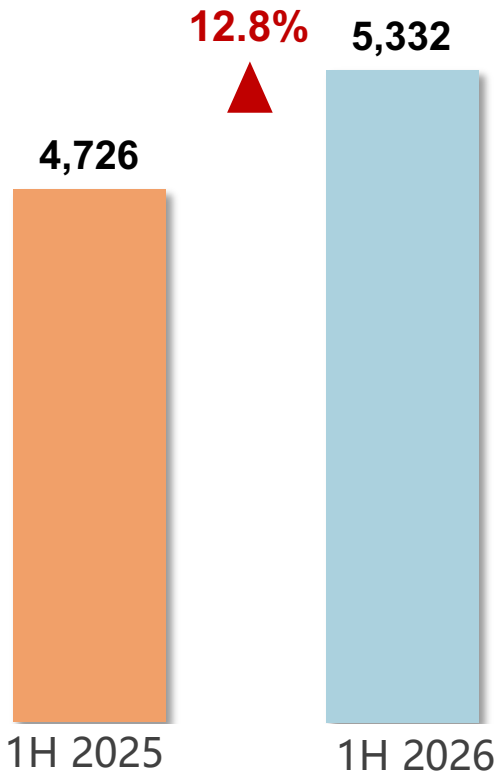
## Revenue from DAS Business

(RMB million)



Smart Tower Business Revenue

(RMB million)



Deepening Digital Governance

Leveraged competitive advantages in mid-to-high point resources, focused on key industries such as emergency response and water conservancy, thereby steadily increasing market share in key areas such as straw burning, farmland protection and disaster alerts

Innovative Business Models

Explored innovative growth avenues, accelerated the development of the low-altitude economy business, strengthened product R&D, built model project, and fostered new growth drivers

Enhancing Comprehensive Strengths

Enhanced the sharing capabilities of the nationwide distributed platform, developed large models across seven industry segments, emergency response, forestry and grassland, land resources, water resources, environmental protection, agriculture, and transportation

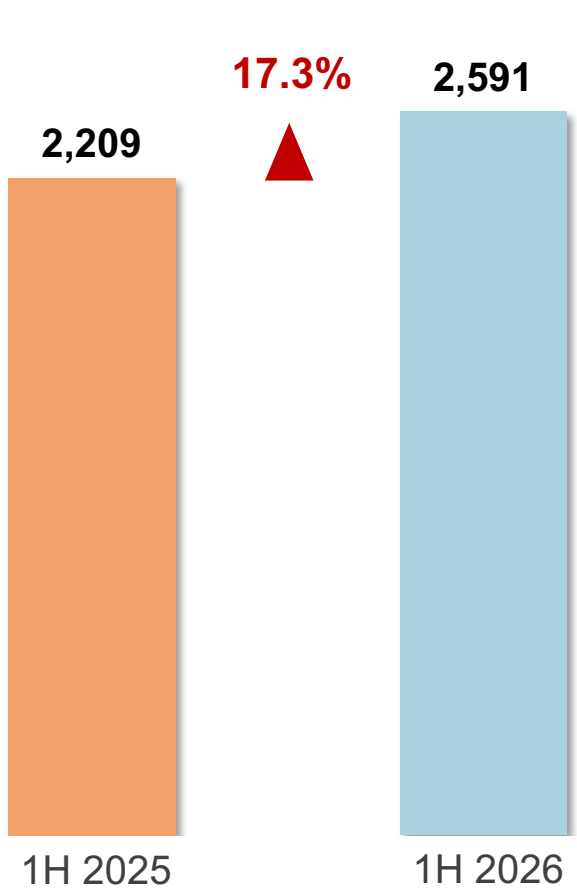
Consolidating Development Foundation

Strengthened product iteration and development, as well as the establishment of a localized technical support team, and built a full-chain network and information security system covering terminals, cloud networks, platforms, and data

# Energy Business Continued to Improve Development Capabilities

## Energy Business Revenue

(RMB million)



Accelerating Product Iteration

- Further accelerated the iteration and upgrading of the battery exchange and charging product series, improving product performance and strengthening market competitive advantages
- Continued to optimize the standardized power backup product matrix in response to the needs of key customers, and accelerated the promotion and application of integrated solutions

Promoting Platform Upgrades

- Optimized online marketing and asset operation modules for battery exchange and charging, strengthening the supporting capabilities such as independent customer acquisition and intelligent scheduling
- The energy butler platform iterated and upgraded its multi-scenario modules, expanding into various integrated energy application scenarios, such as hospitals and campuses



Strengthening Refined Operations

- Strengthened asset management, optimized battery scheduling, accelerated the recovery of degraded batteries, and enhanced user experience
- Deepened user engagement, continued to enrich service options and user benefits, and expanded the VIP user base

Enhancing Service Capabilities

- Upgraded and promoted intelligent customer services, increased triage ratio and enhanced customer service perception of the mass market
- Deepened companion services for corporate customers, built a closed-loop operating system covering the entire process, and further enhanced customer satisfaction

# Reforms to Enhance Operational Efficiency



## Focused on Optimizing Industrial Layout

- **Actively Explored New Business Areas:** Leveraged resource and capability advantages in “location + computing + power + security” to deepen resource sharing, and actively explored emerging businesses such as the low-altitude economy and edge computing
- **Continued to Enhance Quality Product Supply:** Improved the “One Core and Two Wings” entire product lifecycle management system, strengthened the deep integration of technological innovation and business operations, and enhanced product iteration, development, and supply capabilities



## Strengthened Frontline Regional Development

- **Strengthened Tiered Management:** Continued to implement tiered management at the regional level, serving as the basis for resource allocation, employee development, and performance evaluation
- **Strengthened Resource Support:** Continued to drive various resource down to regions, aligning with the new operational accountability system to stimulate ground-level vitality
- **Strengthened Empowerment and Efficiency:** Centered on “system intelligence, AI empowerment, and process simplification”, continued to empower regional operations and improve frontline work efficiency



## Improved Operational Management Efficiency

- **Intensified Operational Management:** Promoted the implementation of the “One Core and Two Wings” business system for large-scale construction and maintenance, and strengthened resource sharing
- **Lean Asset Management:** Advanced intelligent operations and maintenance, deepened the breadth and depth of applications such as “one-code-for-all”, thereby reinforcing the asset management foundation and improving quality and efficiency
- **Digital Intelligence Transformation of Production and operations:** Focused on key scenarios such as construction, maintenance, billing and revenue, strengthened the comprehensive application of “AI+” empowerment, and continuously optimized operational processes

# Significant Achievements in Technological Innovation

## Breakthroughs in Core Technologies

Next-Generation Mobile Communications

Digitalization of Shielded Spaces

Artificial Intelligence

Low-Altitude Economy

Edge Computing Networks

...

## Accelerated Transformation of Technological Achievements

New 5G Leaky Coaxial cables

Monitoring Platform

Mid-to-High Point Video AI Algorithm

Integrated Energy Service Platform

White Box FSU

...

## Accelerated Upgrade of the Innovation System

Regional Scientific and Technological Innovation Centers

Key Laboratory

Joint Innovation Laboratory

Innovation Consortium

Post-Doctoral Research Workstation

Industry-education Integration Innovation Platform

Won the Second Prize of the State Science and Technology Progress Award  
Two New International Standards Projects Approved

Outstanding Achievement in High-quality Datasets  
Strategic High-value AI Application Scenario



**+23%**  
R&D Investment



**+22%**  
R&D Team Size



**+15%**  
Invention Patent Applications



**+132%**  
Granted Patents



**+43%**  
Cumulative Technological Outcomes



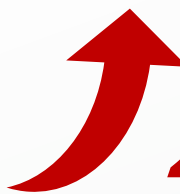
**+57%**  
Cumulative Large-Scale Commercialized Outcomes

# Actively Distributed Dividends to Deliver Favorable Returns to Shareholders

*Strived to **create value** and actively enhance **shareholder returns***

The board of directors has resolved to distribute an interim dividend of

***RMB 0.19122 per share (pre-tax)***

 ***44.3%***

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To better reward investors and enable all shareholders to share the results of our high-quality development, the Board has resolved to **distribute an interim dividend of RMB 0.19122 per share (pre-tax)**.

# Comprehensively Deepened ESG Concepts

## Implemented Green Development

ENVIRONMENT

- **Co-Building and Co-Sharing to Advance Green Development:** Coordinated and advanced the co-building and co-sharing of digital infrastructure, expanded the application of clean energy, such as photovoltaics at base stations, and promoted the circular utilization of resources
- **Digital Intelligence Empowerment to Protect Clear Waters and Green Mountains:** Deepened the application of digital intelligence technologies to support pollution control and ecological protection, contributing to the building of a Beautiful China
- **Energy Sharing to Advocate Green Living:** Provided new energy application services such as battery swap and charging to the public, promoting green travel and working together to build a better environment

## Strengthened Sense of Responsibility

SOCIAL

- **Inclusive Services to Support Rural Revitalization:** Continued to improve network coverage in rural and remote areas, narrowing the “digital divide” and supporting comprehensive rural revitalization
- **Active Responsibility to Support Emergency Rescue:** Continued to enhance emergency communication support capabilities in extreme scenarios, safeguarding smooth rescue operations, on-site command and communications security
- **Serving Society to Enhance People’s Well-Being:** Actively participated in social welfare initiatives, cared for workers in new forms of employment, and spread warmth and care to society

## Improved Corporate Governance

GOVERNANCE

- **Optimized Governance and Clarified Rights and Responsibilities:** Continued to improve the corporate governance framework, ensuring clear responsibilities among governance bodies, scientific decision-making, and efficient collaboration
- **Compliant Operations and Risk Prevention:** Committed to advancing the development of legal and operational compliance management systems, and enhanced early-risk warning and prevention capabilities
- **Openness, Transparency and Proactive Communication:** Disclosed important information in a true, accurate and complete manner, actively strengthened communication with the capital market, and continuously improved the transparency of the listed company

# Deepened the "One Core and Two Wings" Strategy to Drive the Company's High-quality Development

## Continued to Improve the Efficiency and Quality of Digital Infrastructure Construction

Continued to advance the breadth and depth of 5G coverage and accelerate the development of 5G-A, combined with action plans such as "Signal Upgrade, extending broadband coverage to border areas, forests and grasslands, the upgraded "Sailing" action plan for 5G applications, and policies for high-quality urban development, the construction of the "Six Networks" has brought vast development opportunities for integrated "space-air-ground-sea" network infrastructure

**Become a world-class integrated digital infrastructure service provider**

Fully leveraged its role as a national team member and leading force in digital infrastructure construction, continuously enhanced capabilities in resource coordination, construction delivery, and service solutions innovation, further solidify its competitiveness as a service provider offering efficient delivery, superior maintenance and optimal cost structure, while minimizing management risks to fulfil customers' needs, creating more opportunities for business development

## Continuous Expansion of the Breadth and Depth of Digital Intelligence Governance Applications

With the in-depth advancement of major strategies such as Digital China and Beautiful China, the full implementation of "AI+" initiatives, and the accelerated deployment of emerging pillar industries such as the low-altitude economy, application scenarios where digital intelligence technologies empower economic and social development and enhance governance capabilities have become more diverse

**Become an information application service provider with core competitiveness**

Fully leveraged its resources and capabilities in "location + computing + power + security", strengthened innovation in digital intelligence and IoT technologies, continued to deepen engagement in key industries and explore key scenarios, enhanced application empowerment, and provided a richer array of digital intelligence services for a wide range of industries.

## Steady Progress in Implementing Comprehensive Green Transformation

Guided by the "Dual Carbon" goals, innovative new energy applications are booming, and the demand for battery swap and charging infrastructure construction continued to grow; scenarios for power supply assurance services are becoming more diverse, and demand for energy conservation and emission reduction in digital infrastructure, green energy and energy storage is accelerating

**Become a new energy application service provider with core competitiveness**

Fully leveraged resource and capability advantages such as distributed power networks, energy storage systems, and professional operation and maintenance to enhance market leading position in battery swap and charging network; focused in key industries, and improved the comprehensive "energy butler" solutions to systematically expand integrated energy services



02

# Operational Performance

Chen Li

Executive Director and  
General Manager

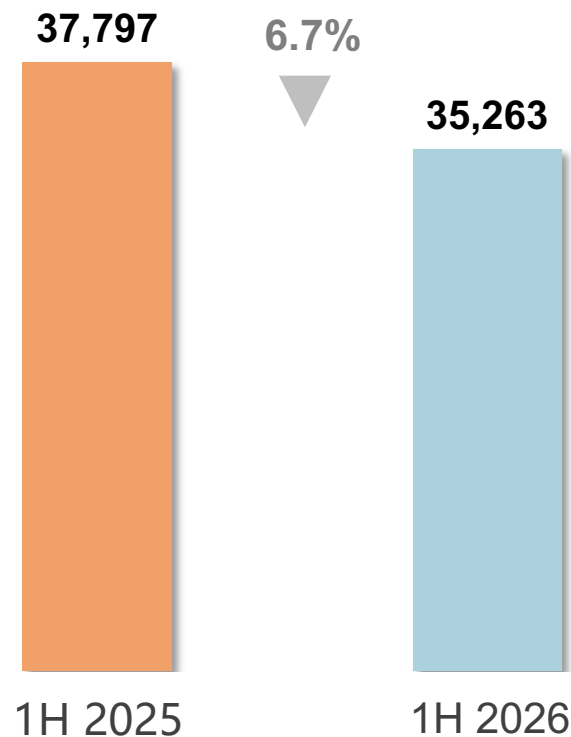
# Key Operating Indicators

| Indicator                                            | 1H 2025       | 1H 2026       | Change       |
|------------------------------------------------------|---------------|---------------|--------------|
| <b>Operating Revenue (RMB million)</b>               | <b>49,601</b> | <b>48,693</b> | <b>-1.8%</b> |
| TSP Business                                         | 42,461        | 40,357        | -5.0%        |
| Smart Tower Business                                 | 4,726         | 5,332         | 12.8%        |
| Energy Business                                      | 2,209         | 2,591         | 17.3%        |
| <b>Number of Tower Tenants (Thousand)</b>            | <b>3,844</b>  | <b>3,871</b>  | <b>0.7%</b>  |
| TSP Tenants                                          | 3,579         | 3,565         | -0.4%        |
| Smart Tower Tenants                                  | 265           | 306           | 15.5%        |
| <b>Number of Tower Sites (Thousand)</b>              | <b>2,119</b>  | <b>2,172</b>  | <b>2.5%</b>  |
| <b>Tower Tenancy Ratio (Tower Tenant/Tower Site)</b> | <b>1.81</b>   | <b>1.78</b>   | <b>-1.7%</b> |
| TSP Tenancy Ratio                                    | 1.72          | 1.69          | -1.7%        |
| <b>Average Annual Revenue per Site (RMB)</b>         | <b>20,187</b> | <b>18,790</b> | <b>-6.9%</b> |

# Fundamentals of Tower Business Remained Solid

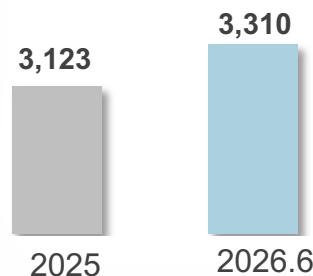
## Revenue from Tower Business

(RMB million)

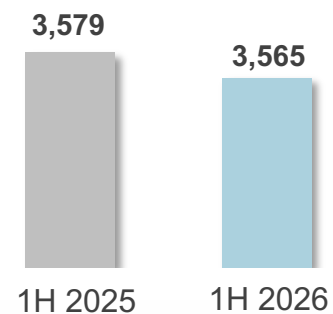


Seizing the opportunity presented by the ongoing expansion of 5G coverage in both breadth and depth

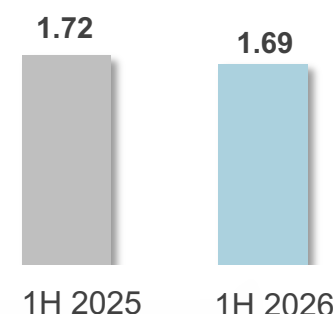
Cumulative number of 5G base stations built  
(Thousand)



TSP Tenants  
(Thousand)



TSP Tower Tenancy Ratio  
(Tower Tenants/Tower Site)



Fully Fulfilled Demands from the TSP

Introduced embedded services to fully integrate with TSP's network planning, focused on key scenarios such as urban capacity expansion and hotspot enhancement, comprehensively met customers' needs for in-depth and broad coverage

Deepened Customer Synergy

Enhanced network optimization capabilities, focused on solving customers' urgent and pressing concerns, leveraged resource coordination strengths, tackled difficult site selection issues, and improve construction delivery efficiency

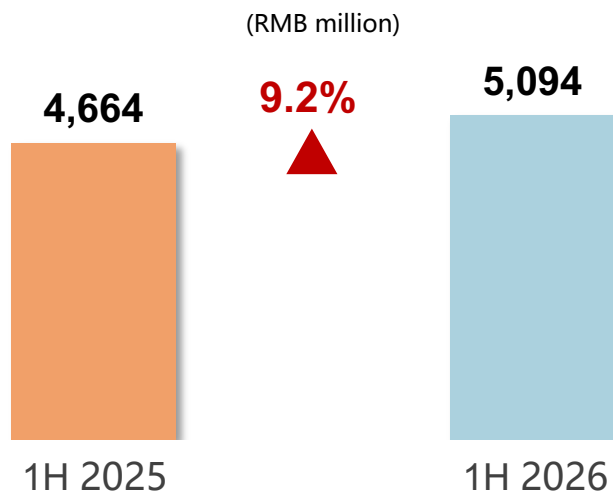
Provided Support for the Needs

Fully implemented an integrated "resources + demand" coordination approach, actively aligned with the network coverage needs of key industries such as culture and tourism and education, and remained committed to a customer-centric approach



# DAS Business Continued to Expand

## Revenue from DAS Business



## DAS Coverage Continued to Expand



Buildings

16.17 billion m<sup>2</sup>

▲ 1.02 billion m<sup>2</sup>



Subways

15125 km

▲ 837 km



High-speed  
railway tunnels

20986 km

▲ 1613 km



### Strengthened Resource Coordination in Key Locations

Deepened “signal upgrade” initiative in key locations, kept pace with key project construction, and conducted network coverage testing; pushed forward the implementation of mandatory inspection and acceptance rules for communications infrastructure; gave full play to the advantages of coordinated site entry to reduce overall costs, accelerate demand acquisition, and enhance market service support capabilities



### Stepped Up DAS Product Innovation and Applications

Closely followed customer trends in network development and strengthened innovation in DAS technologies, products, and solutions; promoted new products and solutions such as active and passive DAS integration and shared model repeaters to further explore the market potential for DAS and expand the scale of DAS business

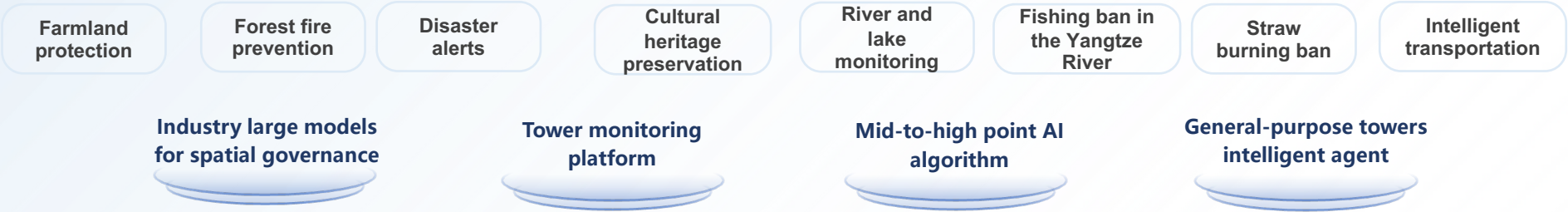


### Enhanced Professional Service Capabilities

Focused on launching special projects targeting coverage in elevators and underground car parks, as well as 5G upgrades for high-speed railways to obtain advantageous site entry conditions; utilized shared low-power repeaters to reduce signal sources and transmission investments, and continuously improved the level of professional services

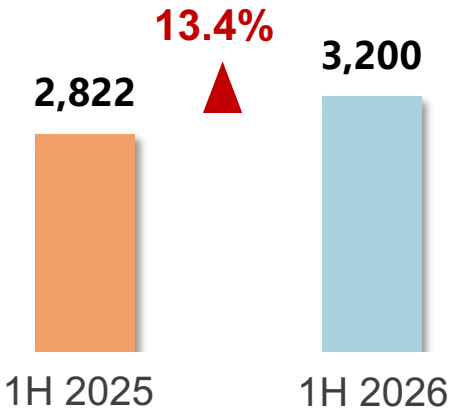
# "Digital Towers" Empowered Social Digital Intelligence Governance Broadly

## 265,000 "Digital Towers" Empowered Key Industries



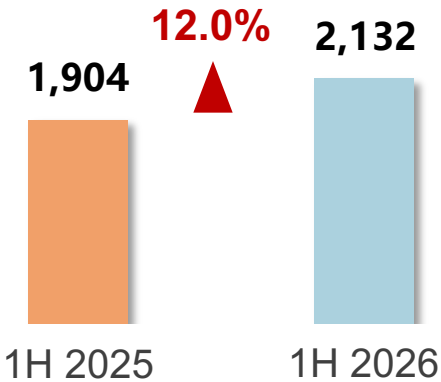
### Tower Monitoring Business Revenue

(RMB million)

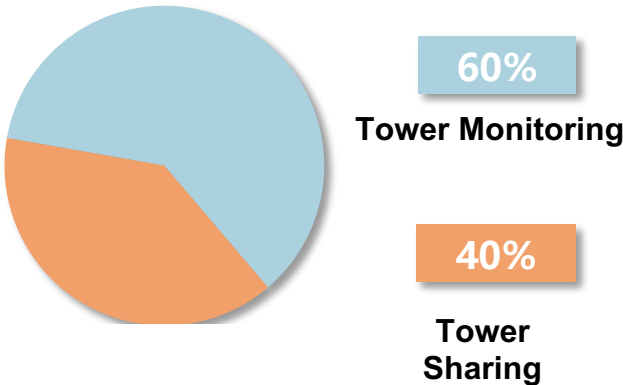


### Tower Sharing Business Revenue

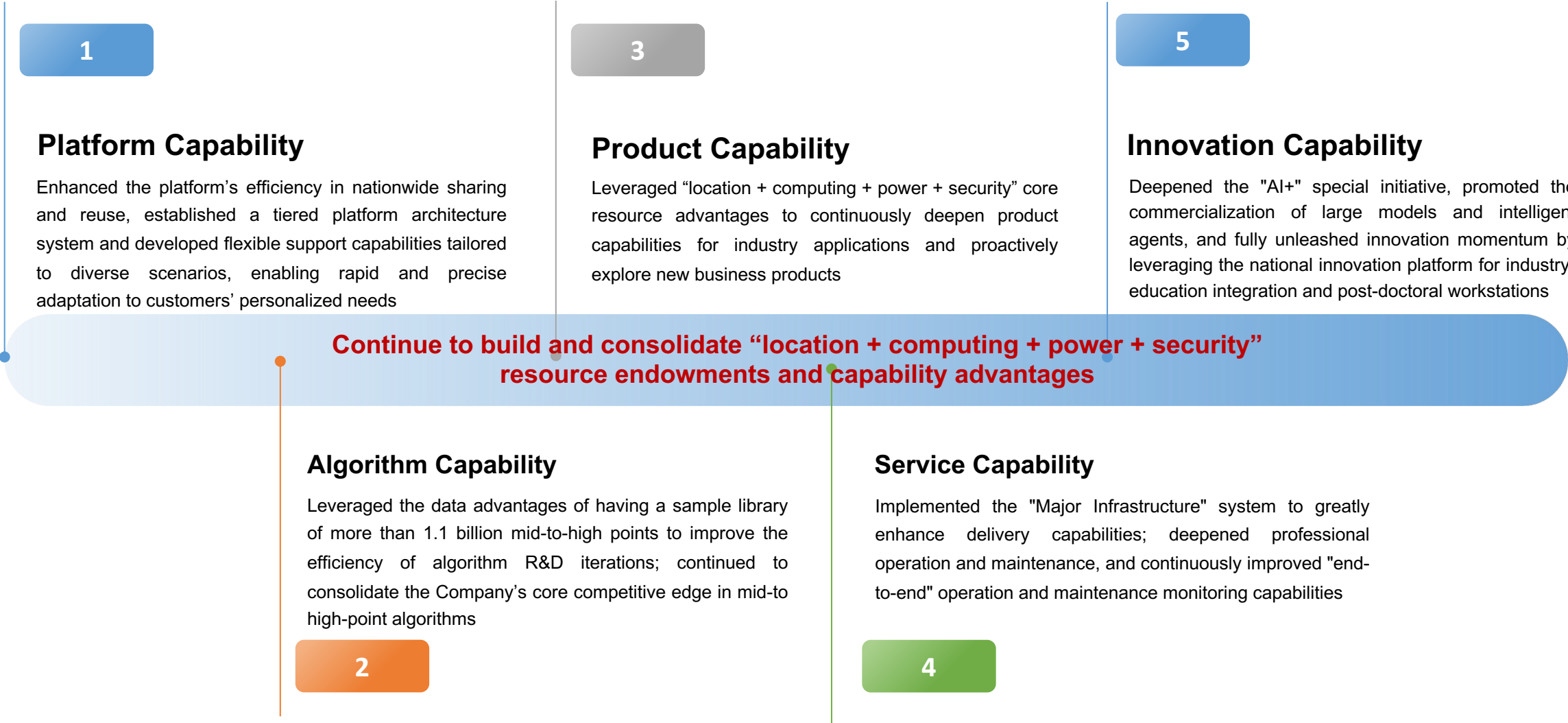
(RMB million)



### Revenue Contributions to Smart Tower Business



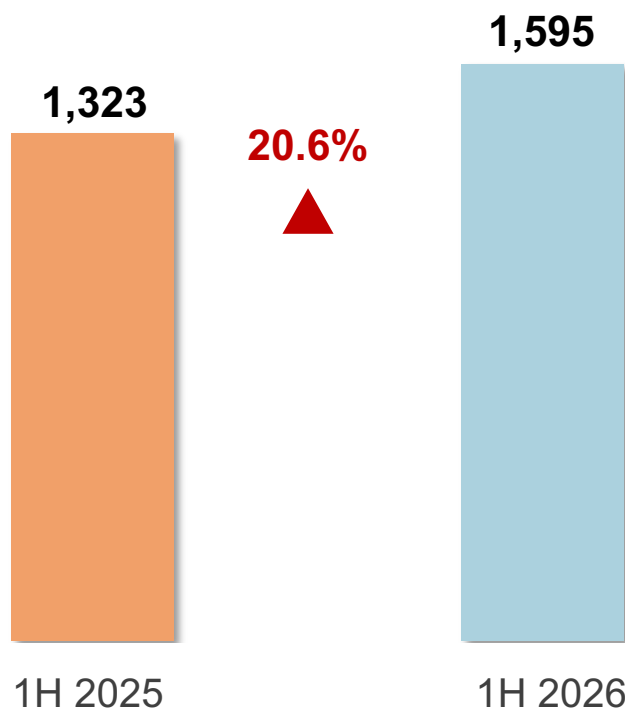
# Smart Tower Business Continued to Strengthen Operational Capabilities



# Battery Exchange Business Consolidated Market Leadership

## Revenue from the battery exchange business

(RMB million)



### Continued to Expand User Base

- Strengthened presence in the consumer food delivery market, accelerated expansion among corporate customers, and continued to expand the customer base of the battery exchange and charging business
- Deepened user operations, expanded the VIP user base, enriched user benefits, and improved user experience

### Cumulative number of battery exchange users



1.493 million

### Accelerated Network Construction

- Optimized the battery scheduling algorithm and enhanced the operation of battery exchange business across a range of capacities
- Promoted the optimization of the battery exchange and charging network layout, effectively improving user convenience and expanding the user base

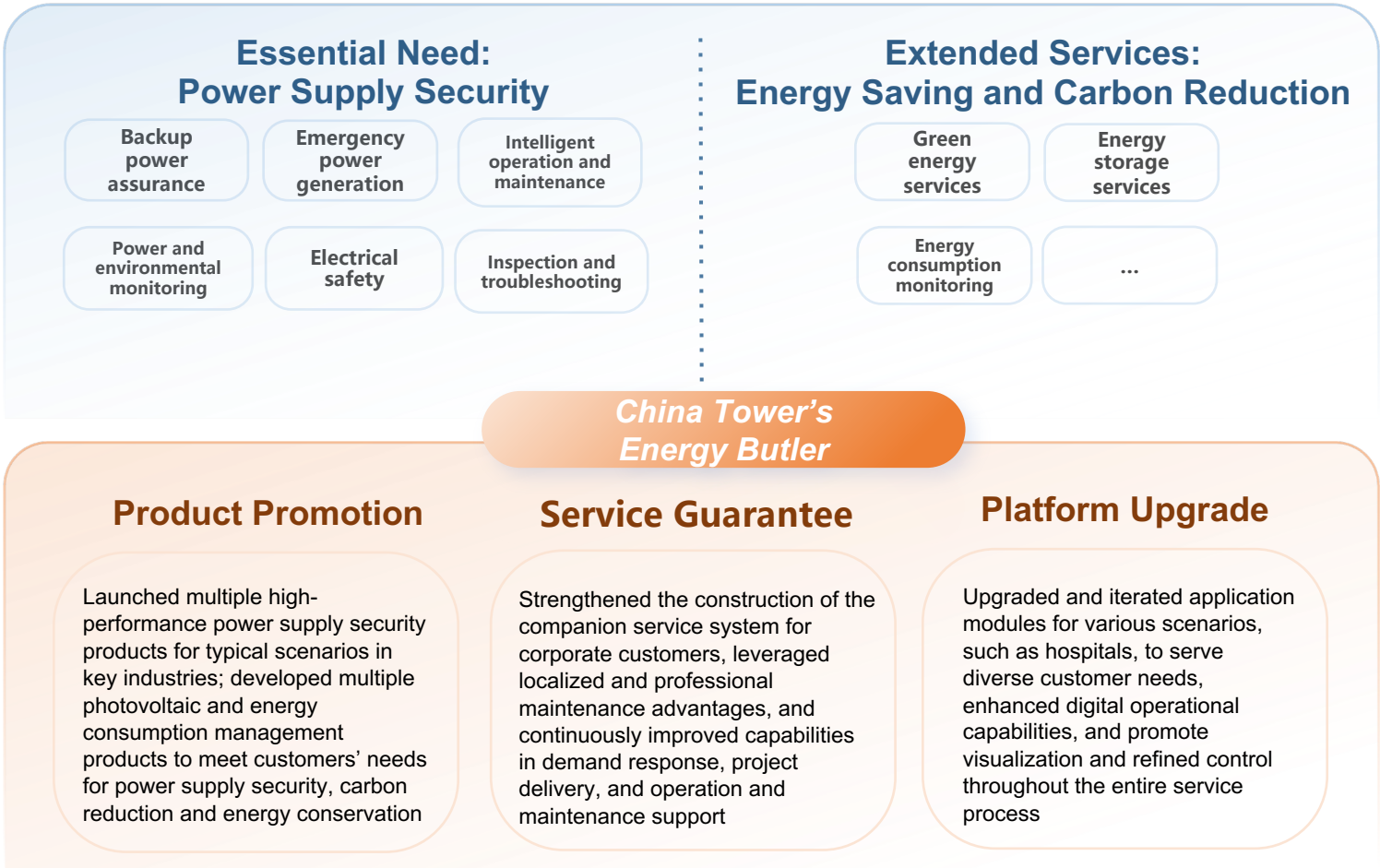
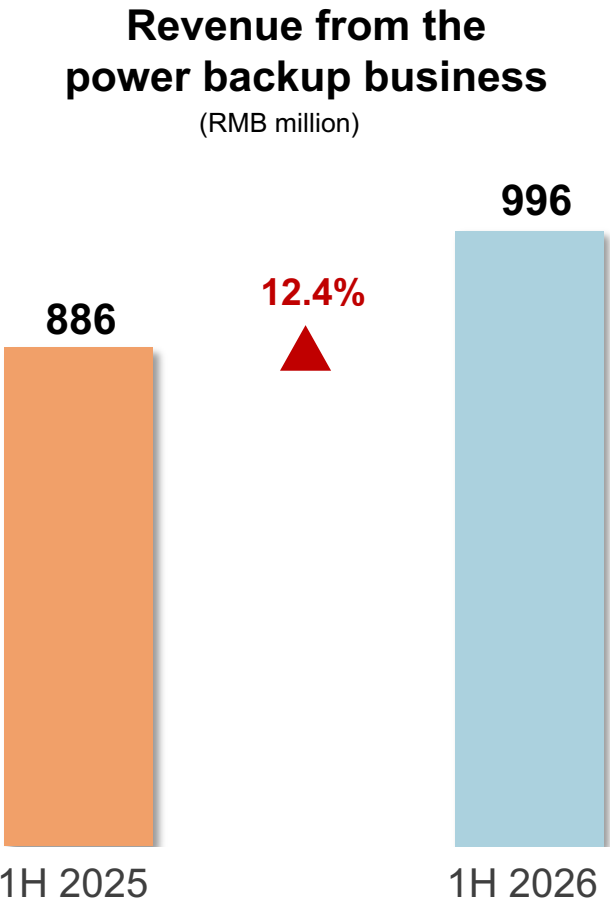
### Cumulative number of cities deployed



340+

# Power Backup Business Maintained Sound Growth Trajectory

Focused on key industries, gained a deeper understanding of customer needs, and continuously enhanced capabilities in providing integrated industry solutions





03

# Financial Performance

Hu Shaofeng  
Chief Accountant

# Key Financial Indicators



| (RMB million)                                | 1H 2025 | 1H 2026 | YoY Change |
|----------------------------------------------|---------|---------|------------|
| Operating revenue                            | 49,601  | 48,693  | -1.8%      |
| Operating costs                              | 40,972  | 37,582  | -8.3%      |
| Operating profit                             | 8,629   | 11,111  | 28.8%      |
| EBITDA                                       | 34,227  | 30,252  | -11.6%     |
| Profit attributable to owners of the company | 5,757   | 7,489   | 30.1%      |
| Operating cash flow                          | 28,679  | 7,135   | -75.1%     |
| Free cash flow                               | 16,287  | -4,515  | -127.7%    |
| Gearing ratio                                | 29.5%   | 31.5%   | 2.0pp      |

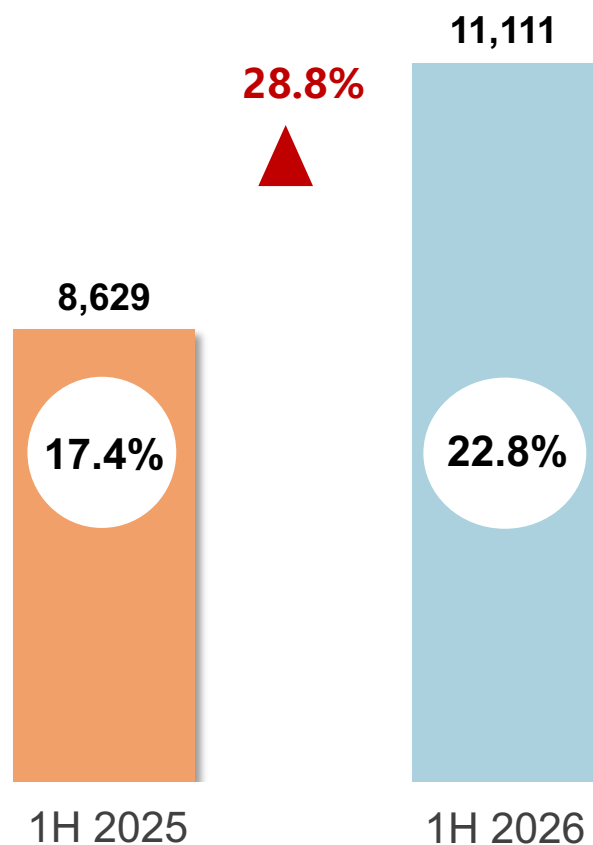
# Sound Cost Control

| (RMB million)                           | 1H 2025 | 1H 2026 | YoY Change | Description of main factors                                                                                                                                                                                                      |
|-----------------------------------------|---------|---------|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Operating expenses</b>               | 40,972  | 37,582  | -8.3%      |                                                                                                                                                                                                                                  |
| Depreciation and amortization           | 25,598  | 19,141  | -25.2%     | Expiration of depreciation for acquired tower assets and adjustment of the depreciation period for indoor distribution assets                                                                                                    |
| Repairs and maintenance                 | 3,187   | 3,791   | 19.0%      | The Company continued to strengthen special rectification for hidden asset risks and reasonably carried out life-extension work for aging assets.                                                                                |
| Employee benefits and expenses          | 4,767   | 4,842   | 1.6%       | Advanced R&D innovation and regional management reform, introduced middle and high-end scientific and technological talents and first-line personnel for business development, while strengthening performance-linked incentives |
| Site operation and support expenses     | 2,535   | 2,889   | 14.0%      | The Company accelerated the construction of site operations and digital capabilities; costs related to site operations and cloud resource leasing fees increased year-on-year                                                    |
| Other operating expenses                | 4,885   | 6,919   | 41.6%      |                                                                                                                                                                                                                                  |
| Of which: business development expenses | 3,230   | 3,667   | 13.5%      | Supported the development of the "Two Wings" business; localized technical support service fees and market promotion fees increased                                                                                              |
| Other expenses                          | 1,655   | 3,252   | 96.5%      | Carried out integrated services related to the construction of telecommunication infrastructure, which led to a corresponding increase in relevant costs; increased bad debt provision based on the principle of prudence        |
| <b>Net finance costs</b>                | 1,236   | 1,205   | -2.5%      | Enhanced centralized fund management and actively advanced the return of funds, effectively explored low-cost financing channels, and kept financing costs at a relatively low level                                             |

# Profitability Further Improved

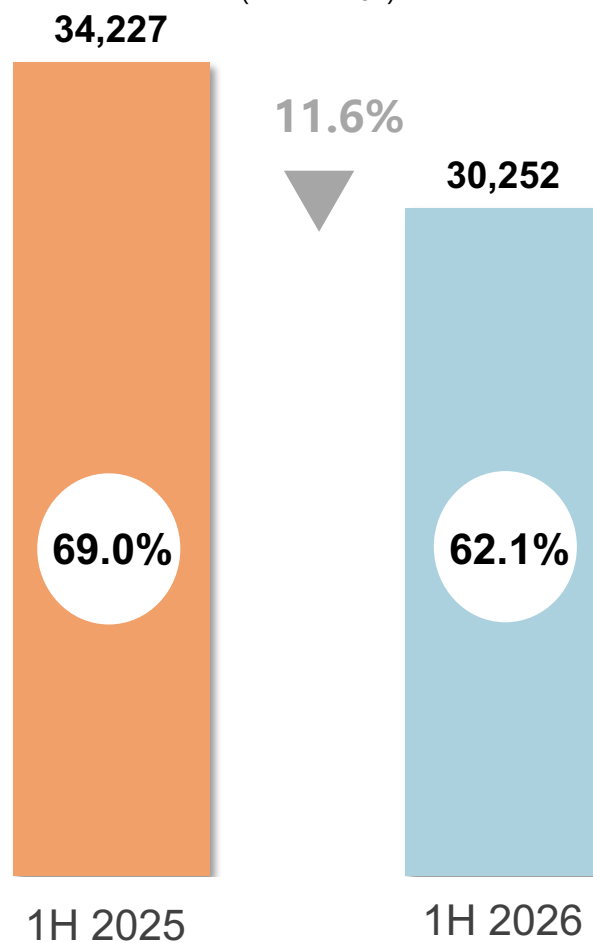
## Operating profit and operating profit margin

(RMB million)



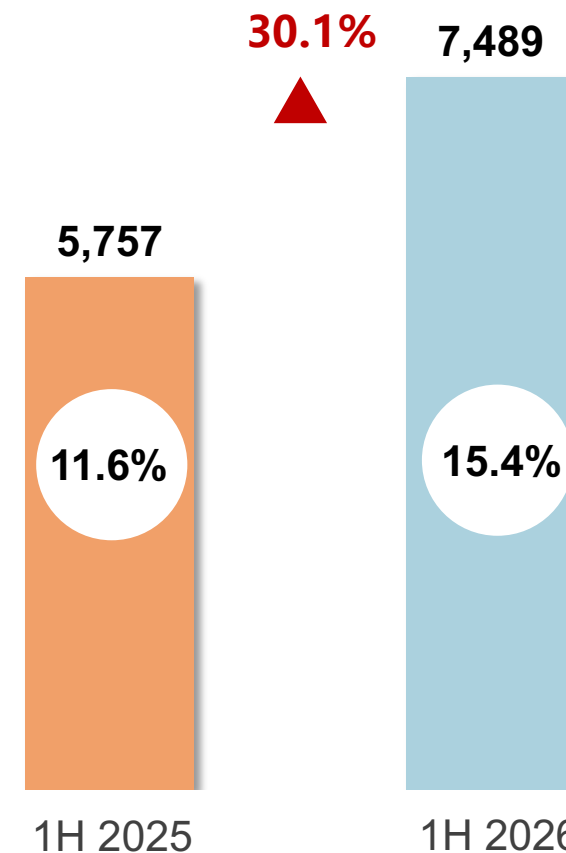
## EBITDA and EBITDA margin

(RMB million)

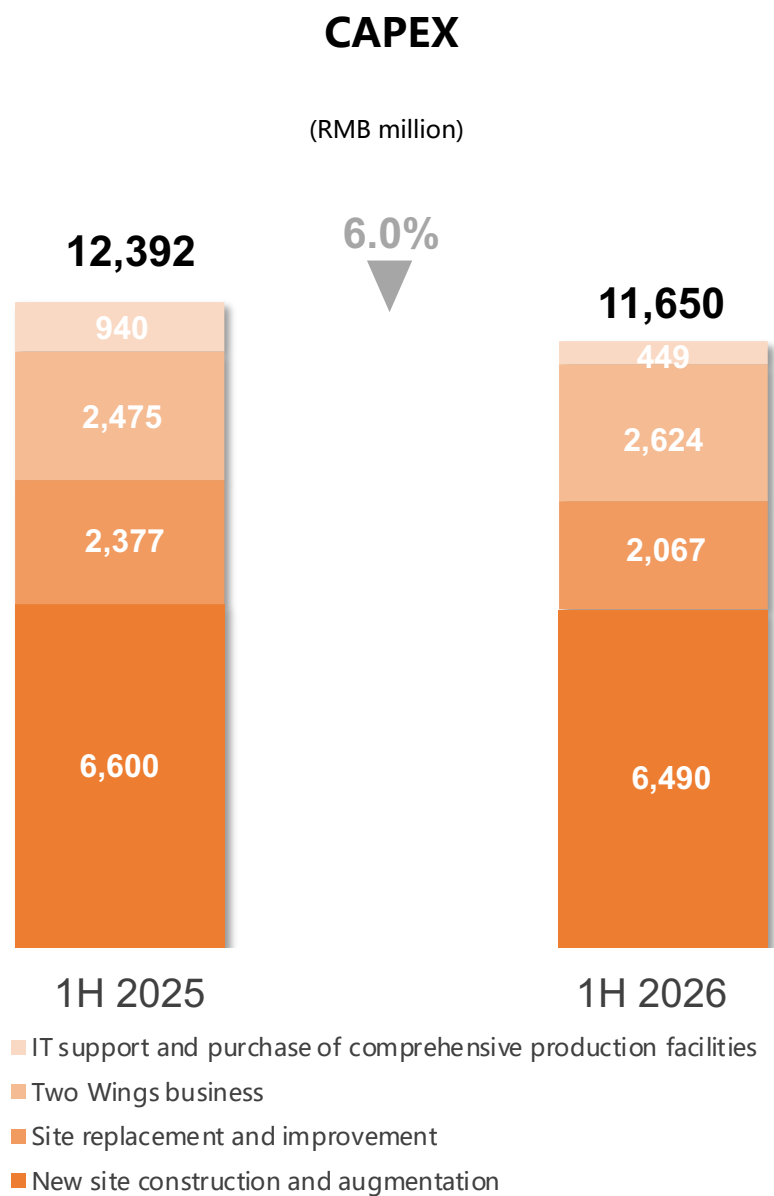


## Net profit and net profit margin

(RMB million)

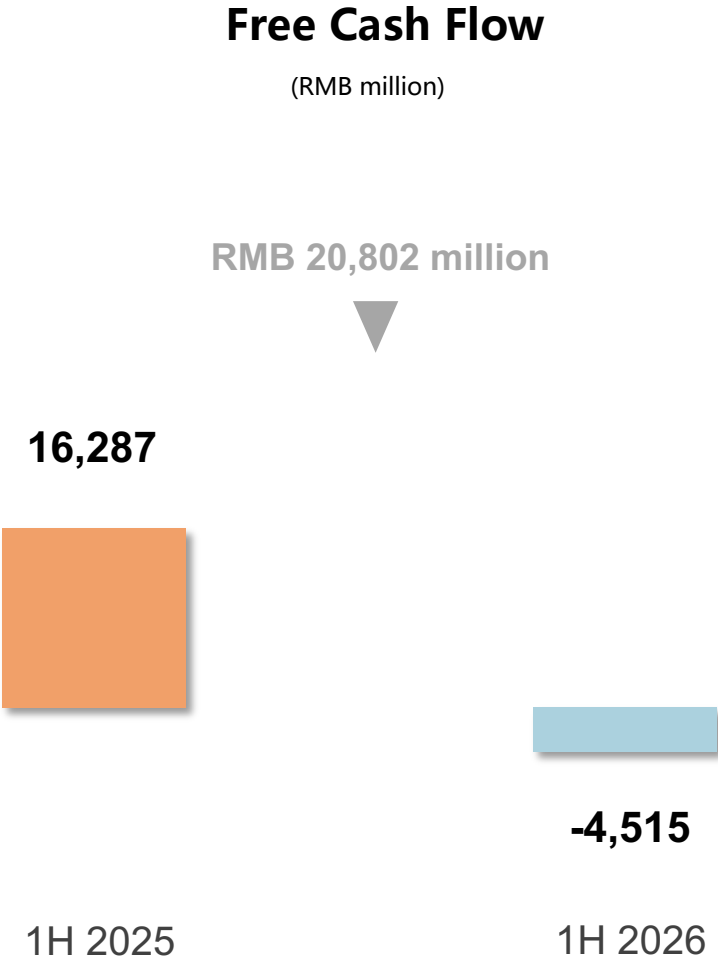
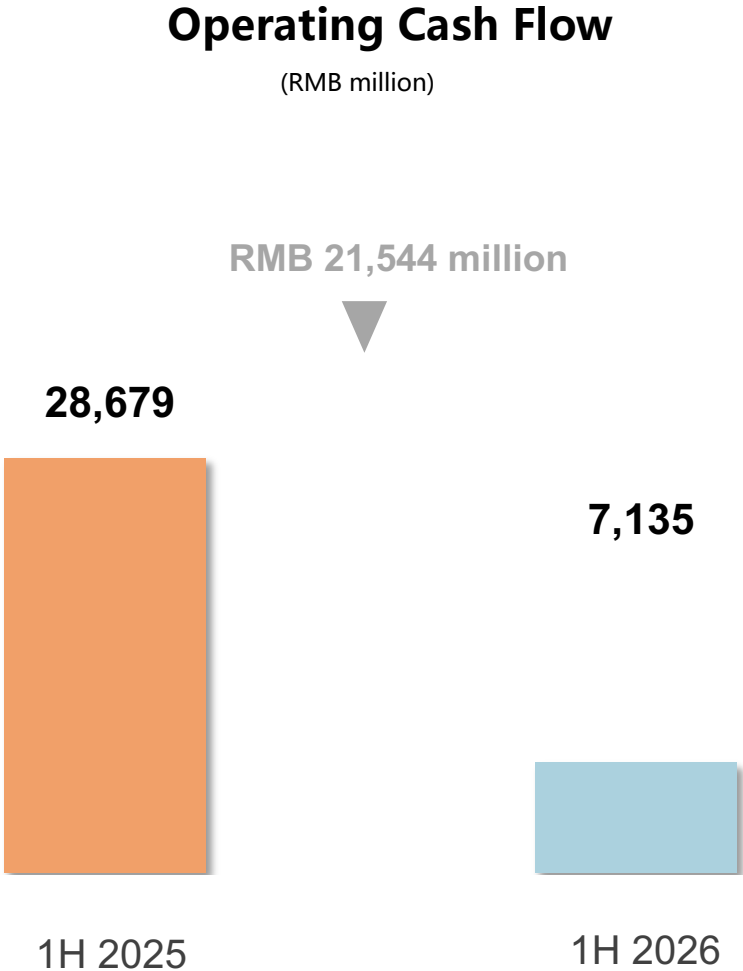


# Effective Allocation of CAPEX



-  Closely aligning with the network construction plans of telecommunication operators, the company continuously optimizes construction schemes and applies innovative products to effectively save investments
-  Based on actual physical operating status of assets, steadily conducts hidden risk investigations and remediations, as well as equipment renewals. Meanwhile, it strengthens the revitalization and reuse of existing assets to effectively save investments
-  Adapting to the development of the "Two Wings" business, precisely allocates resources and continuously carries out platform construction and iteration of product upgrades
-  Focusing on key areas such as edge computing networks and artificial intelligence, continues to tackle key technological breakthroughs to support business development

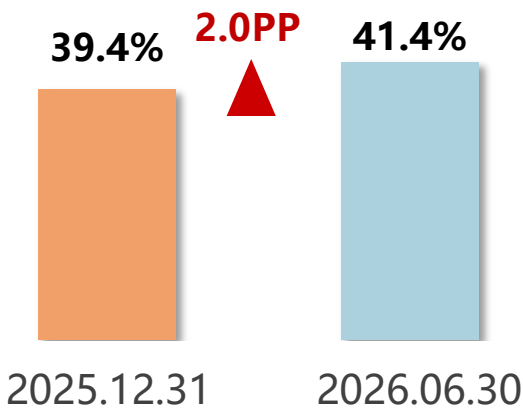
# Cash Flow Temporary under Pressure



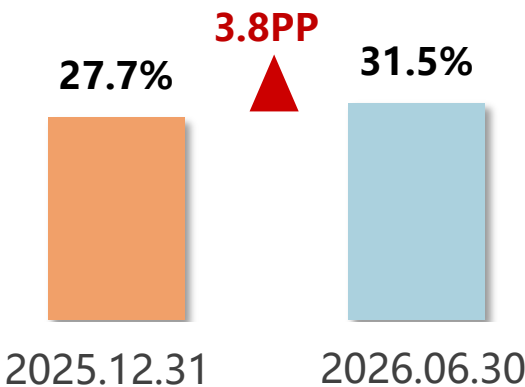
# Capital Structure Remained Stable and Healthy

| RMB million                  | As at<br>31 December<br>2025 | As at<br>30 June<br>2026 |
|------------------------------|------------------------------|--------------------------|
| Total assets                 | 336,579                      | 351,237                  |
| Cash and cash<br>equivalents | 12,312                       | 6,655                    |
| Total liabilities            | 132,671                      | 145,527                  |
| Interest bearing<br>debt     | 90,460                       | 101,392                  |
| Total equity                 | 203,908                      | 205,710                  |

Liabilities to Assets Ratio



Gearing Ratio





**CHINA TOWER**  
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# Q&A

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# Appendix: Extracted from Unaudited Consolidated Statement of Financial Position as at 30 June 2026

| (RMB million)                 | 2025.12.31     | 2026.6.30      |
|-------------------------------|----------------|----------------|
| <b>Total assets</b>           | <b>336,579</b> | <b>351,237</b> |
| Current assets                | 104,069        | 120,262        |
| Non-current assets            | 232,510        | 230,975        |
| Property, plant and equipment | 184,099        | 182,058        |
| Construction in progress      | 11,676         | 10,595         |
| <b>Total Liabilities</b>      | <b>132,671</b> | <b>145,527</b> |
| Current Liabilities           | 80,565         | 68,111         |
| Borrowings                    | 31,409         | 17,402         |
| Accounts Payable              | 34,545         | 36,231         |
| Non-current liabilities       | 52,106         | 77,416         |
| <b>Total equity</b>           | <b>203,908</b> | <b>205,710</b> |

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